### **Goat Healthcare Website**

Paul M. Johnson, Ph.D.

#### **Goat Production Workshop**

Texas A&M Higher Education Center McAllen, Texas

May 22, 2019

Prairie View A&M University Cooperative Extension Program

Texas AgriLife Extension





#### Overview

Telemedicine

The Target Audience?

Why We did What we did

The need for information

To assist clientele with animal health issues

Question asked by the clientele



#### What have we did?

- Work on my Project
  - Research Information Verified by 2 Vets



## What have we done

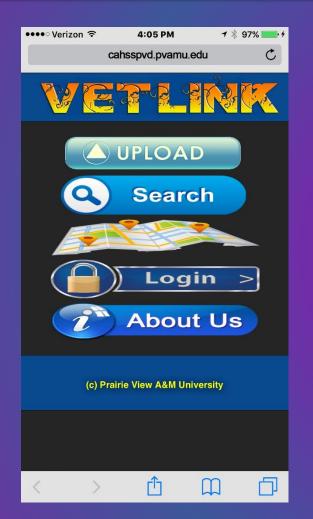
#### Work Flow

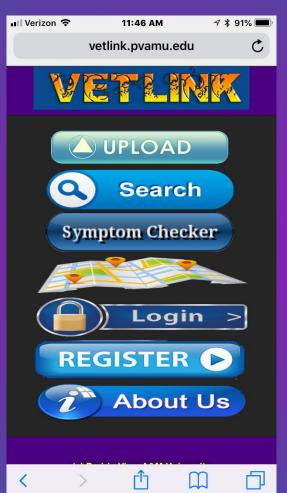


https://VETLINK.PVAMU.EDU



#### The first Phase of the App

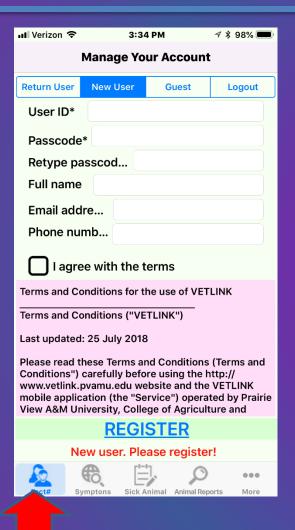




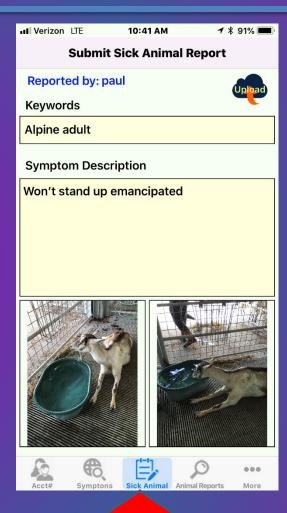




# The App (VETLINK)



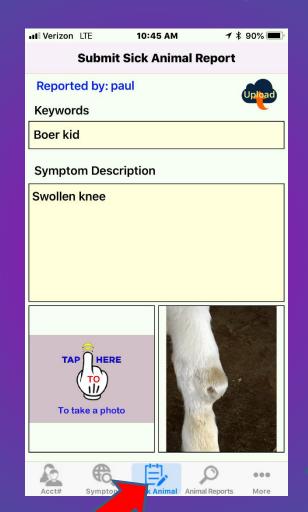






# Different Languages

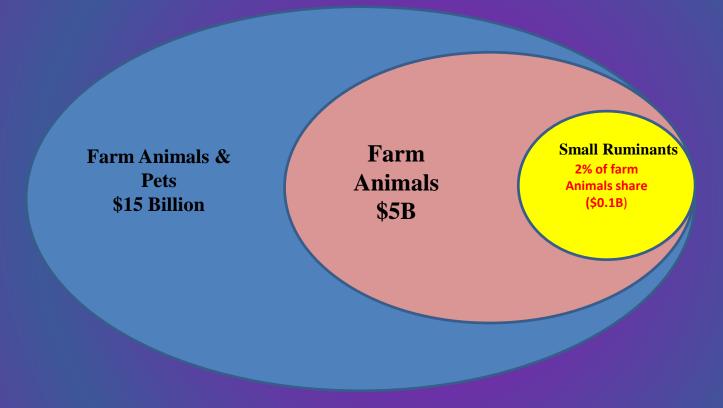








#### Target Niche Market





# Competitors

- Much of the final Business Model Canvas is validated
  - VIN: Vet Information Network charges \$400 annual subscription
  - VetGirl \$200 subscription
  - PetMD



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Phase I

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# **Next Step**

- Ranchers pain is real but business opportunity is small
  - Possible state and federal support for building solutions for the ranchers
- If you can't beat them, join them
  - Explore opportunities to work with competitors and agencies



# Questions?

#### Animal Disease Data Instant Reporting/Sharing Information System

